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PRIME CONTRACT AWARDS BY STATE FY 1977(U) WASHINGTON  
HEADQUARTERS SERVICES (DDO) DC DIRECTORATE FOR  
INFORMATION OPERATIONS AND REPORTS 1977 D10R/P09-77

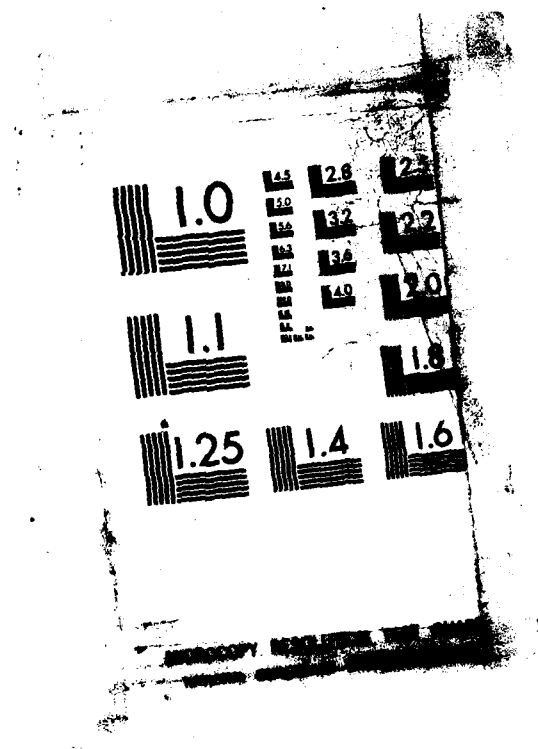
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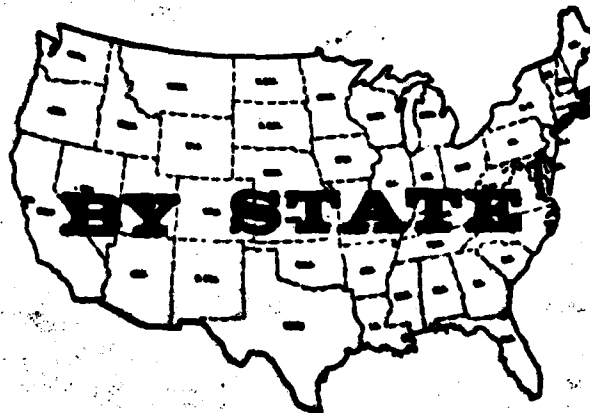


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# PRIME CONTRACT AWARDS



FISCAL YEAR 1977

DEPARTMENT OF DEFENSE  
WASHINGTON HEADQUARTERS SERVICES  
DIRECTORATE FOR INFORMATION OPERATIONS AND REPORTS

DEPARTMENT OF DEFENSE  
PRIME CONTRACT AWARDS BY STATE

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DEPARTMENT OF DEFENSE  
PRIME CONTRACT AWARDS BY STATE

TABLE 1 - NET VALUE OF MILITARY PROCUREMENT ACTIONS A/

FISCAL YEARS 1976 AND 1977 E/

(AMOUNTS IN THOUSANDS)

STATE	FISCAL YEAR				THREE MONTHS PERIOD F/			
	1976		1977		FISCAL YEAR 1976		FISCAL YEAR 1977	
	JULY 1975-JUNE 1976		OCT 76 - SEP 77		APRIL-JUNE 1976		JUL-SEP 1977	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL, U.S. B/	\$44,478,867		\$52,751,721		\$12,004,891		\$14,817,293	
NOT DISTRIBUTED BY STATE C/	5,729,592		7,212,184		1,733,627		2,672,133	
STATE TOTALS D/	38,949,275	100.0	45,539,537	100.0	10,291,264	100.0	12,145,160	100.0
ALABAMA	418,249	1.1	421,217	0.9	140,720	1.4	137,248	1.1
ALASKA	144,754	0.4	123,886	0.3	40,021	0.4	38,316	0.3
ARIZONA	614,288	1.6	548,282	1.2	92,905	0.9	135,768	1.1
ARKANSAS	77,176	0.2	78,585	0.2	33,501	0.3	35,556	0.3
CALIFORNIA	8,949,118	23.0	10,878,180	22.1	2,064,579	20.1	2,376,847	19.6
COLORADO	311,334	0.8	379,169	0.8	109,635	1.1	184,264	0.9
CONNECTICUT	1,913,889	4.9	1,974,323	4.3	470,865	4.6	335,228	2.8
DELAWARE	36,565	0.1	58,662	0.1	8,054	0.1	8,942	0.1
DISTRICT OF COLUMBIA	411,541	1.1	697,548	1.5	54,451	0.9	116,773	1.0
FLORIDA	972,881	2.5	1,888,877	2.3	232,704	2.3	299,467	2.5
GEORGIA	476,917	1.2	517,888	1.1	157,686	1.5	184,486	1.5
HAWAII	363,358	0.9	223,805	0.5	40,970	0.4	48,239	0.3
IDaho	16,528	0	15,525	0	8,530	0.1	4,403	0
ILLINOIS	474,328	1.2	959,934	1.2	135,832	1.3	198,546	1.6
INDIANA	785,230	2.0	834,832	1.8	223,236	2.2	279,633	2.3
IOWA	229,986	0.6	288,758	0.6	92,442	0.9	54,744	0.5
KANSAS	307,338	0.8	363,265	0.8	66,870	0.7	110,275	0.9
KENTUCKY	188,286	0.5	221,461	0.5	68,274	0.7	85,187	0.7
LOUISIANA	382,719	0.9	398,651	0.9	157,224	1.5	111,878	0.9
MAINE	283,758	0.7	323,276	0.7	22,335	0.2	57,182	0.5
MARYLAND	981,623	2.5	1,892,273	2.4	356,499	3.5	353,833	2.9
MASSACHUSETTS	1,456,145	3.8	2,395,491	5.3	467,562	4.5	482,884	4.0
MICHIGAN	965,168	2.5	1,244,458	2.7	387,326	3.8	268,869	2.2
MINNESOTA	698,532	1.8	656,230	1.4	173,211	1.7	186,855	1.5
MISSISSIPPI	934,615	2.4	493,211	1.1	83,060	0.8	159,332	1.3
MISSOURI	2,294,789	5.9	2,361,878	5.2	966,603	9.4	376,859	3.1
MONTANA	22,839	0.1	173,731	0.4	5,300	0.1	5,157	0
NEBRASKA	43,664	0.1	79,915	0.2	13,044	0.1	41,816	0.3
NEVADA	19,827	0.1	27,875	0.1	18,427	0.1	14,389	0.1
NEW HAMPSHIRE	167,441	0.4	153,329	0.3	47,043	0.5	57,948	0.5
NEW JERSEY	975,325	2.5	1,216,613	2.7	279,534	2.7	426,628	3.5
NEW MEXICO	124,941	0.3	159,999	0.4	30,933	0.3	31,881	0.3
NEW YORK	3,384,122	8.5	4,388,271	9.4	792,842	7.7	1,149,337	9.5
NORTH CAROLINA	346,968	0.9	373,586	0.8	190,793	0.9	124,685	1.0
NORTH DAKOTA	154,566	0.4	43,533	0.1	5,528	0.1	8,289	0.1
OHIO	921,858	2.4	1,184,188	2.6	222,036	2.2	394,361	3.3
OKLAHOMA	254,878	0.7	292,796	0.6	72,077	0.7	61,138	0.5
OREGON	51,733	0.1	77,945	0.2	10,362	0.1	26,307	0.2
PENNSYLVANIA	1,252,486	3.2	1,654,889	3.6	430,643	4.0	392,152	3.2
RHODE ISLAND	94,442	0.2	125,851	0.3	29,217	0.3	47,574	0.4
SOUTH CAROLINA	156,715	0.4	175,418	0.4	70,051	0.7	68,394	0.5
SOUTH DAKOTA	14,118	0	13,289	0	3,964	0	3,818	0
TENNESSEE	361,758	0.9	789,718	1.6	76,578	0.7	162,409	1.4
TEXAS	2,895,438	7.4	2,778,375	6.1	479,685	4.7	888,198	7.3
UTAH	145,285	0.4	226,754	0.5	45,632	0.4	75,301	0.6
VERMONT	129,234	0.3	119,188	0.3	78,777	0.8	12,989	0.1
VIRGINIA	1,687,858	4.1	2,838,451	6.3	510,102	5.0	898,869	7.4
WASHINGTON	1,289,858	3.3	1,738,452	3.8	305,010	3.0	493,321	4.1
WEST VIRGINIA	85,339	0.2	91,795	0.2	33,021	0.3	21,931	0.2
WISCONSIN	258,922	0.6	438,394	0.9	50,649	0.5	182,738	1.5
WYOMING	28,912	0.1	19,429	0	5,273	0.1	2,678	0

E/COMPARABLE PERIODS.

\* LESS THAN 0.05 PERCENT.  
FOR FOOTNOTES SEE PAGE 5.

DEPARTMENT OF DEFENSE  
PRIME CONTRACT AWARDS BY STATE  
TABLE 2 - NET VALUE OF MILITARY PROCUREMENT ACTIONS BY DEPARTMENT <sup>A/</sup>  
FISCAL YEAR 1977  
(AMOUNTS IN THOUSANDS)

STATE	TOTAL <sup>B/</sup>		ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
	AMOUNT	PERCENT				
TOTAL, U.S. <sup>B/</sup>	952,751,721		311,247,267	317,339,324	317,202,429	3 5,751,316
NOT DISTRIBUTED BY STATE <sup>C/</sup>	7,212,104		1,937,618	1,678,685	2,252,446	1,266,263
STATE TOTALS <sup>B/</sup>	45,529,537	100.0	9,309,652	13,659,639	14,950,383	4,405,073
ALABAMA	421,217	0.9	179,083	33,921	77,774	127,340
ALASKA	123,886	0.3	44,261	16,369	22,483	23,369
ARIZONA	948,282	1.2	139,351	144,889	234,549	7,739
ARKANSAS	78,985	0.2	22,273	4,218	17,863	25,956
CALIFORNIA	10,875,100	22.1	1,382,968	3,059,763	3,077,413	756,345
COLORADO	379,169	0.8	64,451	38,178	225,760	26,132
CONNECTICUT	1,974,323	4.3	236,514	791,571	906,741	53,886
DELAWARE	58,662	0.1	7,261	2,794	9,633	29,928
DISTRICT OF COLUMBIA	697,940	1.5	42,762	498,848	41,586	69,794
FLORIDA	1,664,677	2.8	276,649	293,690	439,988	54,474
GEORGIA	517,606	1.1	171,094	49,779	245,919	59,585
HAWAII	223,885	0.5	48,385	77,298	21,883	71,242
IDaho	19,329	0	784	73	9,854	9,653
ILLINOIS	959,434	1.2	158,454	69,148	118,814	212,973
INDIANA	834,832	1.8	428,679	189,287	219,261	82,143
IOWA	288,758	0.6	76,948	13,325	76,547	113,353
KANSAS	363,265	0.8	144,122	39,878	148,253	38,284
KENTUCKY	221,461	0.5	138,346	9,899	5,386	78,868
LOUISIANA	398,651	0.9	178,684	96,483	22,287	133,187
MAINE	323,276	0.7	48,421	249,834	6,499	6,273
MARYLAND	1,892,273	2.4	135,919	442,326	322,196	99,194
MASSACHUSETTS	2,399,491	5.3	365,359	885,759	868,764	124,728
MICHIGAN	1,244,458	2.7	937,767	88,261	119,177	97,264
MINNESOTA	656,238	1.4	171,253	281,946	121,174	36,394
MISSISSIPPI	493,211	1.1	25,688	382,685	25,413	59,148
MISSOURI	2,361,878	5.2	227,296	610,168	1,478,954	29,862
MONTANA	173,731	0.4	7,717	23	161,761	14,144
NEBRASKA	75,915	0.2	39,988	866	35,968	7,510
NEVADA	27,875	0.1	1,822	12,856	13,217	438
NEW HAMPSHIRE	153,329	0.3	61,947	84,268	12,815	12,856
NEW JERSEY	1,216,613	2.7	213,962	453,462	257,965	214,667
NEW MEXICO	159,999	0.4	46,988	2,432	73,137	34,283
NEW YORK	4,388,271	9.4	227,053	2,288,648	1,898,182	388,119
NORTH CAROLINA	373,306	0.8	148,171	119,378	39,421	63,163
NORTH DAKOTA	43,933	0.1	25,856	368	18,386	7,726
OHIO	1,164,188	2.6	286,322	278,444	493,372	181,562
OKLAHOMA	292,796	0.6	49,626	48,326	181,487	93,827
OREGON	77,945	0.2	8,487	36,476	13,814	18,683
PENNSYLVANIA	1,694,889	3.6	629,251	627,711	178,186	196,759
RHODE ISLAND	129,891	0.3	18,988	93,246	1,542	13,887
SOUTH CAROLINA	175,418	0.4	38,186	72,619	17,456	54,628
SOUTH DAKOTA	13,289	0	4,464	1,133	4,786	2,889
TENNESSEE	789,718	1.6	488,412	17,967	113,731	97,297
TEXAS	2,778,375	6.1	647,852	416,838	1,243,881	464,898
UTAH	226,754	0.5	42,133	25,816	141,899	12,812
VERMONT	119,188	0.3	66,391	9,585	39,489	922
VIRGINIA	2,878,491	6.5	292,294	1,425,372	131,474	88,872
WASHINGTON	1,728,452	3.8	53,822	486,868	1,083,986	187,544
WEST VIRGINIA	91,798	0.2	9,476	41,149	6,584	34,244
WISCONSIN	416,394	0.9	132,653	139,459	81,222	98,781
WYOMING	19,429	0	1,484	1,243	2,833	13,894

<sup>A/</sup> INCLUDES "OTHER DEFENSE AGENCY" AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.  
<sup>B/</sup> LESS THAN 0.05 PERCENT.  
FOR FOOTNOTES, SEE PAGE 5.

DEPARTMENT OF DEFENSE  
PRIME CONTRACT AWARDS BY STATE  
TABLE 3 - NET VALUE OF MILITARY PROCUREMENT ACTIONS BY FISCAL YEAR A/  
FISCAL YEARS 1975, 1976 AND 1977

STATE	FISCAL YEAR 1975		FISCAL YEAR 1976		FISCAL YEAR 1977	
	(AMOUNTS IN THOUSANDS)					
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL, U.S. G/	843,355,471		844,678,867		852,751,721	
NOT DISTRIBUTED BY STATE C/	6,036,042		5,729,592		7,212,184	
STATE TOTALS D/	87,319,429	100.0	80,949,275	100.0	45,539,537	100.0
ALABAMA	418,596	1.1	418,249	1.1	421,217	0.9
ALASKA	131,818	0.4	144,754	0.4	123,866	0.3
ARIZONA	867,745	1.8	614,288	1.6	548,262	1.2
ARKANSAS	48,149	0.1	77,176	0.2	78,505	0.2
CALIFORNIA	7,987,977	21.2	6,949,116	23.8	10,878,140	22.1
COLORADO	293,883	0.8	311,334	0.8	379,169	0.8
CONNECTICUT	2,348,567	6.3	1,913,849	4.9	1,974,423	4.3
DELAWARE	58,812	0.1	36,585	0.1	58,862	0.1
DISTRICT OF COLUMBIA	828,723	1.4	411,541	1.1	697,540	1.5
FLORIDA	1,038,815	2.8	972,881	2.5	1,866,677	2.3
GEORGIA	638,885	1.7	476,917	1.2	517,688	1.1
HAWAII	298,681	0.8	363,358	0.9	223,805	0.5
IDAH0	18,184	0	16,528	0	15,925	0
ILLINOIS	493,984	1.3	474,328	1.2	559,934	1.2
INDIANA	811,782	2.2	789,238	2.6	834,832	1.8
IOWA	174,989	0.5	229,986	0.6	280,750	0.6
KANSAS	984,566	1.4	387,338	0.8	383,265	0.8
KENTUCKY	166,756	0.6	188,286	0.5	221,481	0.5
LOUISIANA	477,482	1.3	382,719	0.8	398,951	0.9
MAINE	55,511	0.1	283,758	0.7	323,276	0.7
MARYLAND	882,254	2.1	981,623	2.5	1,092,273	2.4
MASSACHUSETTS	1,778,288	4.7	1,956,145	5.8	2,395,431	5.3
MICHIGAN	766,883	2.1	965,168	2.5	1,244,658	2.7
MINNESOTA	457,566	1.2	698,523	1.8	658,138	1.4
MISSISSIPPI	972,881	2.6	934,615	2.4	493,211	1.1
MISSOURI	1,361,489	3.6	2,294,789	5.9	2,361,670	5.2
MONTANA	5,188	0	22,839	0.1	173,731	0.4
NEBRASKA	49,888	0.1	48,864	0.1	79,915	0.2
NEVADA	44,875	0.1	19,827	0	27,875	0.1
NEW HAMPSHIRE	188,934	0.5	167,441	0.4	153,329	0.3
NEW JERSEY	998,929	2.7	975,325	2.5	1,216,613	2.7
NEW MEXICO	93,612	0.3	124,941	0.3	159,999	0.4
NEW YORK	3,743,942	10.8	3,884,122	8.5	4,366,271	9.4
NORTH CAROLINA	398,752	1.1	346,968	0.9	373,506	0.8
NORTH DAKOTA	175,671	0.5	154,566	0.4	43,533	0.1
OHIO	1,813,862	2.7	921,898	2.4	1,164,104	2.6
OKLAHOMA	215,329	0.6	254,878	0.7	292,796	0.6
OREGON	58,866	0.2	51,733	0.1	77,945	0.2
PENNSYLVANIA	1,866,787	2.9	1,252,486	3.2	1,654,689	3.6
RHODE ISLAND	73,525	0.2	94,442	0.2	125,851	0.3
SOUTH CAROLINA	283,888	0.5	156,718	0.4	175,418	0.4
SOUTH DAKOTA	18,867	0.1	16,118	0	13,289	0
TENNESSEE	359,588	1.8	361,758	0.9	769,718	1.6
TEXAS	2,823,744	5.4	2,885,438	5.4	2,778,175	6.1
UTAH	148,736	0.4	145,285	0.4	226,754	0.5
VERMONT	122,862	0.3	129,234	0.3	119,108	0.3
VIRGINIA	1,286,618	3.2	1,687,658	4.1	2,838,451	4.5
WASHINGTON	1,637,812	4.4	1,289,288	3.3	1,738,452	3.8
WEST VIRGINIA	73,888	0.2	88,339	0.2	91,745	0.2
WISCONSIN	238,794	0.6	258,922	0.6	418,494	0.9
WYOMING	28,888	0.1	28,912	0.1	19,629	0

FOR FOOTNOTES, SEE PAGE 9.  
\* LESS THAN 0.05 PERCENT.

**DEPARTMENT OF DEFENSE  
ARMY CIVIL FUNCTIONS PRIME CONTRACT AWARDS**

**FLOOD CONTROL, AND RIVERS AND HARBORS WORK**



DEPARTMENT OF DEFENSE  
PRIME CONTRACT AWARDS BY STATE  
TABLE A - NET VALUE OF CIVIL FUNCTIONS PROCUREMENT ACTIONS A/ E/  
FISCAL YEARS 1974, 1975 AND 1976, AND FISCAL YEARS 1976 AND 1977 TO DATE

STATE	(AMOUNTS IN THOUSANDS)				
	FISCAL YEAR	FISCAL YEAR	FISCAL YEAR	FISCAL YEAR TO DATE <u>E/</u>	
	1974	1975	1976	1976	1977
	JUL 73-JUN 74	JUL 74-JUN 75	JUL 75-JUN 76	JUL 75-JUN 76	OCT 76-SEP 77
TOTAL, U.S. <u>E/</u>	\$1,722,551	\$1,143,700	\$1,499,061	\$1,499,061	\$1,594,908
NOT DISTRIBUTED BY STATE <u>C/</u>	77,027	101,414	105,467	105,467	117,160
STATE TOTALS <u>D/</u>	1,245,524	1,042,286	1,393,594	1,393,594	1,482,740
ALABAMA	41,421	72,531	34,642	34,642	42,805
ALASKA	12,627	0,947	10,027	10,027	19,557
ARIZONA	4,000	392	2,729	2,729	2,244
ARKANSAS	67,165	36,407	41,236	41,236	27,923
CALIFORNIA	76,542	44,949	91,065	91,065	104,959
COLORADO	14,012	14,049	19,104	19,104	16,044
CONNECTICUT	2,341	5,015	7,153	7,153	7,806
DELAWARE	2,420	1,057	532	532	537
DISTRICT OF COLUMBIA	4,542	0,145	3,130	3,130	4,651
FLORIDA	36,369	17,763	37,962	37,962	53,427
GEORGIA	30,076	42,473	24,309	24,309	22,805
HAWAII	2,550	2,062	2,677	2,677	14,709
IDaho	22,231	20,291	21,977	21,977	12,172
ILLINOIS	50,067	43,107	49,707	49,707	26,994
INDIANA	30,519	10,027	20,554	20,554	24,652
IOWA	13,070	15,395	24,217	24,217	23,367
KANSAS	13,462	14,711	23,937	23,937	25,294
KENTUCKY	56,629	31,134	52,529	52,529	61,499
LOUISIANA	152,735	97,025	141,251	141,251	124,496
MAINE	740	000	2,322	2,322	659
MARYLAND	26,019	7,676	15,500	15,500	15,054
MASSACHUSETTS	12,103	10,073	21,520	21,520	22,231
MICHIGAN	17,262	0,524	13,453	13,453	10,543
MINNESOTA	0,001	7,405	7,400	7,400	10,722
MISSISSIPPI	32,541	20,007	39,645	39,645	63,374
MISSOURI	57,076	56,412	102,443	102,443	102,345
MONTANA	22,567	10,523	26,651	26,651	7,277
NEBRASKA	0,773	4,102	7,570	7,570	15,021
NEVADA	5,000	0	0	0	17
NEW HAMPSHIRE	330	673	5,552	5,552	445
NEW JERSEY	20,542	14,322	12,666	12,666	21,519
NEW MEXICO	14,503	10,044	3,767	3,767	11,495
NEW YORK	34,980	32,760	31,765	31,765	61,636
NORTH CAROLINA	0,470	19,174	22,095	22,095	30,706
NORTH DAKOTA	4,042	0,439	11,220	11,220	0,072
OHIO	53,965	33,300	39,072	39,072	33,410
OKLAHOMA	27,217	20,742	49,246	49,246	26,676
OREGON	35,033	30,030	52,654	52,654	32,573
PENNSYLVANIA	76,019	61,094	79,165	79,165	110,965
RHODE ISLAND	300	309	336	336	229
SOUTH CAROLINA	7,270	7,047	9,519	9,519	9,305
SOUTH DAKOTA	3,077	2,119	2,420	2,420	1,713
TENNESSEE	22,100	13,972	12,340	12,340	10,250
TEXAS	41,040	46,276	47,411	47,411	56,422
UTAH	0,591	026	173	173	260
VERMONT	203	210	641	641	379
VIRGINIA	10,003	19,000	12,431	12,431	30,510
WASHINGTON	31,197	30,201	115,379	115,379	114,330
WEST VIRGINIA	22,791	31,057	22,053	22,053	10,614
WISCONSIN	10,101	9,133	9,121	9,121	2,753
WYOMING	00	0	42	42	154

E/ COMPARABLE FISCAL PERIODS.  
FOR FOOTNOTES, SEE PAGE 9.

**FOOTNOTES:**

**a/ NOTES ON COVERAGE:** It is emphasized that data on prime contracts by state do not provide any direct indication as to the state in which the actual production work is done. For the majority of contracts with manufacturers, the data reflect the location of the plant where the product will be finally processed and assembled. If processing or assembly is to be performed in more than one plant of a prime contractor, the location shown is the plant where the largest dollar amount of work will take place. Construction contracts are shown for the state where the construction is to be performed. For purchases from wholesale or other distribution firms, the location is the address of the contractor's place of business. For service contracts, the location is generally the place where the service is performed, but for transportation and communications services the home office address is frequently used.

More important is the fact that the reports refer to prime contracts only, and cannot in any way reflect the distribution of the very substantial amount of material and component fabrication and other subcontract work that may be done outside the state where final assembly or delivery takes place.

The report includes definitive contracts and funded portions of letter contracts and letters of intent, job orders, task orders, and purchase orders on industrial firms, and also includes interdepartmental purchases, made from or through other governmental agencies, such as those made through the General Services Administration. The state data include upward or downward revisions and adjustments of \$10,000 or more, such as cancellations, price changes, supplemental agreements, amendments, etc.

The estimated amounts of indefinite delivery, open-end or call-type contracts for petroleum are included in the report. Except for petroleum contracts, the report does not include indefinite delivery, open-end, or call-type contracts as such, but does include specific purchases or delivery orders of \$10,000 or more which are placed against these contracts. Also excluded from the report are project orders, that is production orders issued to Government-owned-and-operated facilities such as Navy shipyards. However, the report includes the contracts placed with industry by the Government-operated facility to complete the production order.

**b/** Includes all contracts awarded for work performance in the United States. The United States includes the 50 states, the District of Columbia, U. S. possessions, the Canal Zone, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to the complete sovereignty of the U. S., but does not include occupied Japanese Islands.

**c/** Includes contracts of less than \$10,000, all contracts awarded for work performance in the U. S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to the complete sovereignty of the U. S., contracts which are in a classified location, that portion of intragovernmental contracts and directed procurements for foreign governments under The Foreign Military Sales Act entered into overseas, and contracts for the Civilian Health and Medical Program of the Uniformed Services, (CHAMPUS).

**d/** Net value of contracts of \$10,000 or more for work in each state and the District of Columbia.

**e/** Civil Functions of the Army Corps of Engineers for flood control and rivers and harbors work. Civil Functions data are shown separately, and are not included in military functions tabulations.

**NOTE:** Percentages may not add due to rounding.

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Issued Semiannually by  
Department of Defense  
Washington Headquarters Services  
Directorate for Information Operations  
and Reports  
January 27, 1978

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